



Commercial Animal Feed Tonnage Reported for 2017-2021

Wisconsin Department of Agriculture, Trade and Consumer Protection

Manufacturers, labelers and distributors of commercial animal feed in Wisconsin, including dog and cat food / treats, are required to annually hold a commercial feed license and file a tonnage and inspection fee report.

- Commercial feed licenses are valid March 1st through the end of February (28th or 29th).
- The annual license fee is \$25. Each business location in Wisconsin is required to have a license.
- Licensees pay inspection fees for feed distributed in Wisconsin during the calendar year of either \$50 for distributions of 200 tons or less, or \$0.25 per ton for distribution over 200 tons.
- A business submits one tonnage and inspection fee report annually, even if they hold multiple commercial feed licenses.
- In 2021 there were 1,157 businesses, with 1,570 licensed locations.
- Annual license renewal notices and tonnage and inspection fee report forms are mailed in January.

The Wisconsin Legislature passed revisions to Wis. Stat. § 94.72 Commercial Feed during 2017. The statutory changes in the bulleted list, and reflected in Table 1, went into effect for tonnage reported in the 2018 calendar year (filed after January 1, 2019).

- Changed minimum inspection fees from \$0.25/ton, to \$50.00 for 0-200 tons or \$0.25/ton for 201 or more tons, whichever is greater.
- Removed exempt buyer status licenses.
- Removed all credits (prepaid purchases, exempt buyer sales/purchases, and out of state distributions).
- Removed the requirement for invoices to display whether inspection fees are or are not paid.
- Required licensees only report the tons of feed and feed ingredients that they are the first to distribute in or into Wisconsin.

	2017	2018	2019	2020	2021
No Reported Category	304,399	n/a	n/a	n/a	n/a
Distributed	8,790,842	5,846,508	5,814,415	5,724,176	5,183,902
Exempt Buyer Credit	274,676	n/a	n/a	n/a	n/a
Prepaid Tonnage Credit	1,051,446	n/a	n/a	n/a	n/a
Grand Total Reported (Net Credits)	7,464,721	5,846,508	5,814,415	5,724,176	5,183,902

Tons Reported	Number of Businesses
0	242
1-200	513
201-1,000	164
1,001-10,000	152
10,000 – 100,000	76
>100,000	10

Figure 1. Total Tonnage Last 5 Years (2017-21)

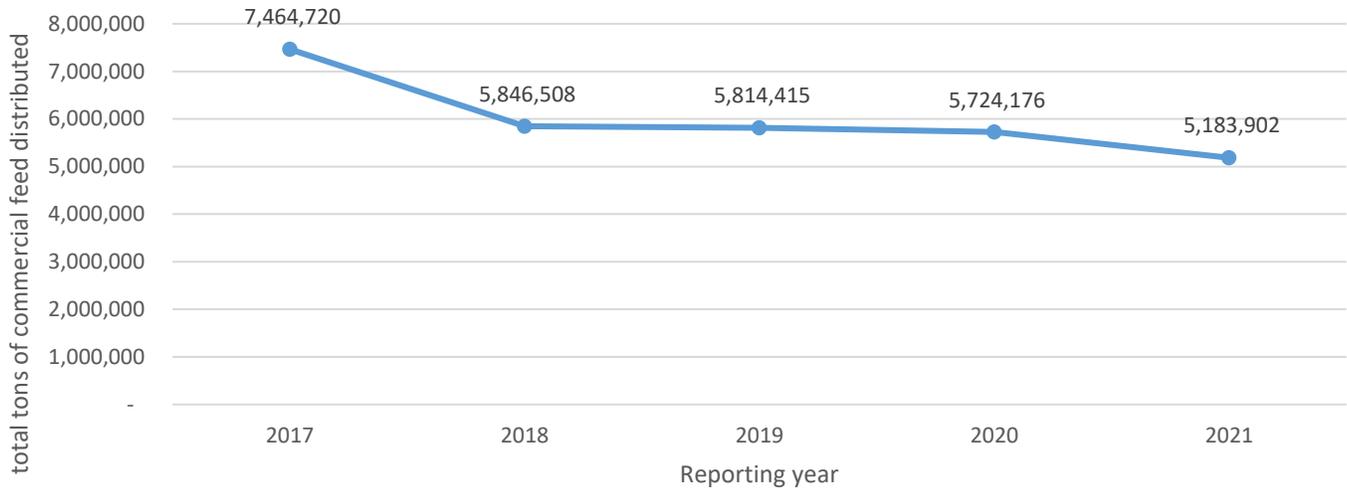


Table 3. Basic Statistics - 2017 to 2021 Tonnage Reports

	2017	2018	2019	2020	2021
Maximum Tons Reported	602,222	704,384	564,563	559,959	465,116
Median Tons Reported	1	26	23	25	23
Average Tons Reported	4,108	4,565	4,734	4,465	4,480
Quantity of Businesses Reporting 0 to 200 Tons	1,398	843	808	840	755
Quantity of Businesses Reporting 201 to 10,000 Tons	314	341	330	352	316
Quantity of Businesses Reporting Over 10,000 Tons	101	93	86	90	86
Quantity of Licensed Businesses (not license locations)	1,813	1,277	1,224	1,282	1,157

Table 4. Total Feed Tonnage by Category for the Last 5 Years

Cat #	Category Name	2017 Net Tons*	2018 Net Tons	2019 Net Tons	2020 Net Tons*	2021 Net Tons
11	Broiler Feeds Complete	-	13,112	15,995	6,324	17,176
12	Broiler Feeds Supplement	-	719	697	898	786
13	Turkey Feeds Complete	-	122	388	351	762
14	Turkey Feeds Supplement	-	128	70	110	168
15	Starter-Grower Egg Type Complete	-	45,759	35,205	47,932	47,216
16	Starter-Grower Egg Type Supplement	-	3,825	3,870	8,005	4,280
17	Layer Breeder Egg Type Complete	-	9,132	12,018	11,390	10,443
18	Layer Breeder Egg Type Complete	-	11,926	907	923	745
19	Beef Feeds Complete	-	31,334	28,264	19,855	17,061
20	Beef Feeds Supplement	-	29,725	18,882	35,496	41,625
21	Dairy Feeds Complete	-	164,549	92,079	161,063	132,108
22	Dairy Feeds Supplement	-	221,523	257,429	194,201	107,417
23	Swine Feeds Complete	-	9,099	3,085	3,144	3,993
24	Swine Feeds Supplement	-	14,899	17,498	18,687	17,490
25	Sheep Feeds Complete	-	5,409	1,627	2,126	1,046
26	Sheep Feeds Supplement	-	3,561	2,869	3,099	1,773
29	Horse Feeds	-	25,116	15,549	23,219	18,156
30	Small Animal and Pet Food	296,998	256,153	224,685	246,298	239,412
55	Poultry Concentrate	-	179	15	94	439
56	Poultry Concentrate (Medicated)	-	-	-	-	-
57	Swine Concentrate	-	2,523	15	598	601
58	Cattle Concentrate	-	2,191	46,686	6,605	3,575
68	Veal Feeds/Calf Feeds	-	22,117	28,562	34,324	27,504
69	Milk Replacers	-	15,983	14,228	10,356	15,099

* Categories 0 through 29 were not available for licensees to use for reporting for 2015 through 2017. Categories 54 and 56 no longer available starting in 2020.

Total Feed Ingredient Tonnage by Category for the Last 5 Years

Cat #	Category Name	2017 Net Tons*	2018 Net Tons	2019 Net Tons	2020 Net Tons*	2021 Net Tons
0	No Category Reported	-	6	-	-	-
31	Pre-mixes	203,376	35,505	19,450	14,574	49,219
27	Mineral Feeds	-	65,529	52,353	59,032	13,010
28	Vitamin Feeds	-	2,272	3,671	1,727	1,859
32	Miscellaneous	-	853,629	518,459	458,921	430,657
34	Alfalfa Products	17,579	16,773	16,720	14,089	9,923
35	Animal Products	421,849	131,416	145,978	122,321	143,351
36	Barley Products	49,387	47,232	44,253	37,121	43,112
37	Brewery Products	68,297	160,371	46,918	170,394	149,321
38	Citrus Products	1,524	2,917	45	449	7
39	Corn Products	839,045	522,668	758,470	851,526	796,217
40	Cottonseed Products	77,472	50,282	74,224	71,612	44,136
41	Distillers Products	1,930,809	690,668	942,752	604,051	609,607
42	Fat & Oil Products	191,866	139,867	213,805	231,218	151,825
43	Grain Sorghum Products	2	2	8	191	18
44	Linseed & Flax Products	147,678	40,428	57,777	25,281	20,752
45	Marine Products	7,931	7,503	4,177	7,432	9,483
46	Milk Products	86,851	49,908	67,281	52,893	56,621
47	Mineral Products	885,790	485,148	537,244	565,827	539,576
48	Molasses Products	200,874	101,125	83,770	69,370	66,338
49	Oat Products	42,203	26,756	29,684	27,535	23,430
50	Rye Products	167	276	20	51	18
51	Soybean Products	1,726,803	1,386,284	1,246,110	1,315,248	1,164,450
52	Vitamins	15,245	10,561	9,930	11,050	11,281
53	Wheat Products	86,734	73,682	74,666	80,276	60,289
54	Miscellaneous Products	1,492,361	18,113	6,054	-	-
60	Human Food Byproducts	-	40,134	39,975	96,797	80,524

*Categories 0 through 29 were not available for licensees to use for reporting for 2015 through 2017. Categories 54 and 56 no longer available starting in 2020.

Table 5. *For Reference - Wisconsin Animal and Feed Statistics*

Data from: [https://www.nass.usda.gov/Statistics by State/Wisconsin/Publications/Annual Statistical Bulletin/index.php](https://www.nass.usda.gov/Statistics_by_State/Wisconsin/Publications/Annual_Statistical_Bulletin/index.php)

	2016	2017	2018	2019	2020
Total milk production feed cost (purch., graze, grown)	\$12.15/cwt	\$7.91/cwt	\$8.55/cwt	\$9.11/cwt	\$8.68/cwt
Total Farm Expenditures on Feed	\$ 1,950,00	\$ 1,930,000	\$ 1,790,000	\$ 2,150,000	\$ 2,280,000
Farms in WI (count)	68,700	64,800	64,793	64,900	64,400
<i>Livestock and Poultry Populations</i>					
Cattle and calves	3,550,000	3,500,000	3,450,000	3,500,000	3,450,000
Milk Cow	1,280,000	1,275,000	1,270,000	1,275,000	1,260,000
Beef Cows	290,000	285,000	290,000	285,000	310,000
Hogs and Pigs	325,000	305,000	325,000	365,000	400,000
Sheep	76,000	75,000	75,000	75,000	81,000
Milk Goats	44,000	47,000	72,000	72,000	77,000
Chicken	6,602,000	8,514,000	8,818,000	9,699,000	10,173,000
Broilers	54,100,000	53,800,000	55,800,000	58,500,000	55,000,000
Layers	5,616,000	6,080,000	7,271,000	7,870,000	7,988,000
<i>Production Year</i>					
Milk production, total (lbs.)	30,123,000	30,320,000	30,579,000	30,588,000	30,730,000
Milk production, per cow (lbs.)	23,552	23,725	24,002	24,123	24,408
Eggs (count)	1,619,000	1,759,400	2,078,000	2,163,000	2,275,000

*2021 NASS data not available as of report print date, years 2016-2020 shown.